

CERTAINTY

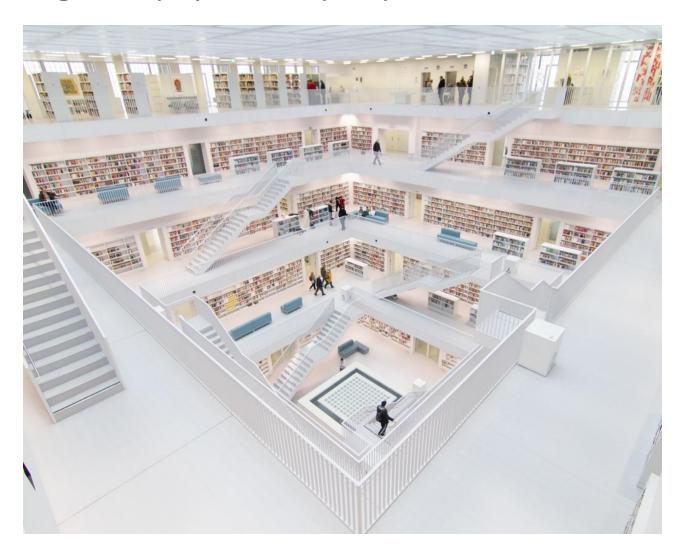
INGENUITY

ADVANTAGE



Computershare

Largest employee share plan provider in the world











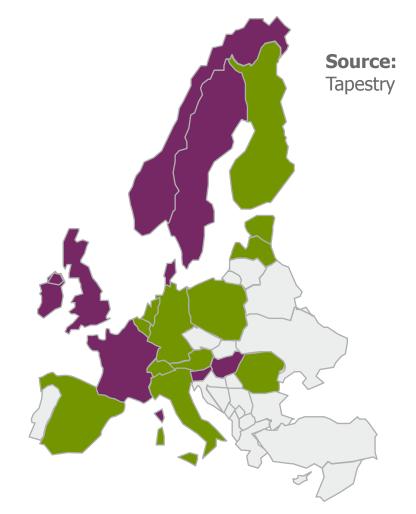
Employees benefit from tax savings or discount

UK SIP

It costs £58 to buy £100 worth of shares

Discount

From 15% to a generous 1:1 match



- Tax advantaged plans: Denmark, France, Hungary, Ireland, Isle of Man, Norway, Slovenia, Sweden, UK
- **Tax deductions, incentives:** Austria, Belgium, Estonia, Finland, Germany, Iceland, Italy, Latvia, Luxembourg, Netherlands, Poland, Romania, Spain, Switzerland

Computershare

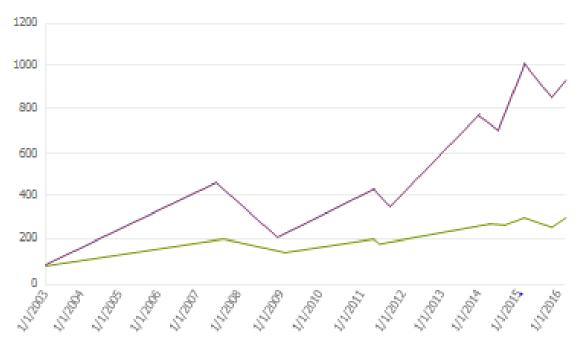
Employees have better engagement and motivation

Motivation

47% of participants said that share plan increases their motivation



Businesses benefit from better performance



UK Employee Ownership 3% Index

FTSE All Share

Source: ESOP

~3 times

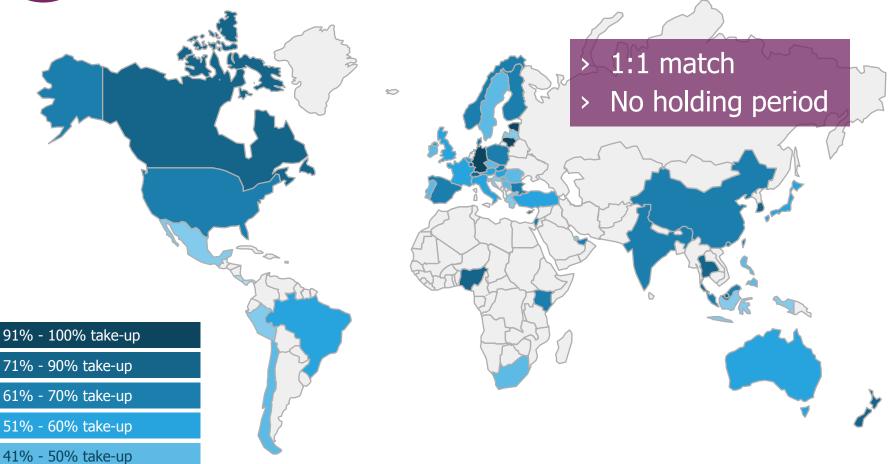
UK Employee Ownership 3% Index outperformed the FTSE All Share



Some European countries are still missing out

	UK	Spain	Portugal
Population	66.0M	46.6M	10.3M
No of listed companies	2,150	3,110	43
Listed companies with employee share plans	~100%	~60%	~50%





21% - 40% take-up 0% - 20% take-up 51,232 participants enrolled

73,305 eligible participants







How do we share knowledge?

- > ESPP day in Europe
- > Industry contributions
 - GEO
 - ProShare
- > Talking to companies
- > **Employee surveys**

